

TOP AGENT MAGAZINE

AMY STAHL

Amy Stahl is a caregiver at heart. After 20 years as an Orthopedic Physical Therapist and Educator, she decided it was time for a new career path. “I was looking for another way to bring value to other people’s lives,” Amy explains. “I’d always been interested in real estate, so I got my license in 2016. I jumped in with two feet. It’s been a tremendous fit for my lifestyle and for my family. It brings me a lot of joy.”



Working with C3 Real Estate Solutions, Amy has many resources and credentials and handles all her own transactions from start to finish. “I’m a very detail-oriented person,” she says. “I don’t stop trying and do what it takes to get it done.” She has resided in Fort Collins since 2000 and serves primarily the Northern Colorado market, an area she considers an ideal family-oriented and active community. Amy’s deep knowledge of the region is part of why her repeat and referral business is a remarkable 95%. Most likely a reason for her continued success is that Amy lives and works by her philosophy of “giving value to others.” The C3 company’s motto of “Character, Culture, and Commitment” also resonates well with her. “I like to define myself as honest, ethical, and with high integrity,” she explains. “I embrace the culture and everything Colorado has to offer and I share that with others. I’m true to my word. I put my clients first. It takes great cooperation, effort, and professionalism with everyone involved in a transaction to make it feel seamless and positive. I care about my clients, my affiliates, my relationships, family, my people.”

When the transaction closes, the relationship will continue. Amy says she loves to stay in touch. “I like clients to realize and acknowledge that the relationship I have with them means more to me than the business. I always tell them you’re either going to be really tired

of seeing and hearing from me or you’re going to become my dear friend.” Meeting in person, sending personal notes, calling or texting, and giving gifts are only a few of the ways Amy keeps in contact. “I believe in the Law of Attraction. What you focus on expands. What you put out there you get back.” Her commitment also extends into her high-level marketing. Amy utilizes professional HD photography, videography, aerial drone footage, staging, graphic-designed printed brochures, full-page print ads, and many facets of social media, and holds open houses and broker tours.

Continued education is highly important to Amy, and she continues to grow personally and professionally constantly. She has achieved the Certified Luxury Home Marketing Specialist Million Dollar Guild designation (CLHMS Guild), Certified Residential Specialist (CRS), Certified Negotiation Expert (CNE), Ninja Selling, and Bifini training, just to name a few designations. She was a Rookie of the Year Finalist in her first year in the business. She participates in the company and community involvement as often as possible. Outside of work, her favorite thing to do is spend time with family and enjoy the outdoors, whether via cycling, camping, taking their boat out on the lake, or cheering on her children in their competitive sports. She also loves to travel, allowing herself the joy of meeting people and immersing herself in their cultures.

As for the future, Amy will continue to serve others. “I live every day to the fullest, take each day as it comes, and embrace life,” she says. “At the end of the day, if I meet or exceed the expectations of my clients and other agents, I have had successful transactions and made lifelong relationships, I’ve done my job.”

For more about Amy Stahl, call (970) 222-4845, email Astahl@c3-re.com, or visit: c3realestatesolutions.com/agent/amy-stahl, zillow.com/profile/Amy, or amystahl.com